Abbreviations

ADMA	-	Ayurvedic Drug Manufacturers Association
AIDs	-	Acquired Immune Deficiency Syndrome
ANDA	-	Abbreviated New Drug Application
API	-	Active pharmaceutical ingredient
C&PC	-	Chemicals & Fertilizers
CAGR	_	Compound annual growth rate
CDSCO	_	Central Drugs Standard Control Organisation
CENVAT	_	Central Value Added Tax
cGMP	-	Current Good Manufacturing Practices
CIS	-	Commonwealth of Independent States
CMIE	_	Centre for Monitoring Indian Economy
CMOs	_	Contract Manufacturing Organisations
CNS	_	Central Nervous System
CPP	_	Certificate of Pharmaceutical Product
CRAMS	_	Contract Research and Manufacturing Services
CROs		Contract Research Organisations
CSFs		Colony Stimulating Factors
CSIR	_	Council for Scientific and Industrial Research
CVS		Cardio-Vascular System
DBT		The Department of Biotechnology,
DCGI		Drug Controller General of India
DEPB	_	Duty Entitlement Pass Book
DGFT		Director General of Foreign Trade
DMFs		Drug Master Files
DPCO	_	Drug Price Control Order
DS&T		he Department of Science and Technology,
DSIR		Department of Scientific and Industrial Research
ECGC		Export Credit Guarantee Cooperation
EDI		Electronic Data Interchange
EIU		Economist Intelligence Unit
EMEA	_	European Medicines Agency
EOU	_	Export Oriented Unit
ERB		Ethics Review Boards Institutional Review Boards
EU	-	European Union
FDI	-	Foreign direct investment
FTA	-	Free Trade Agreements
FTE	-	-
FTE	-	Full Time Equivalent
Γ I F	-	Foreign Trade Policy

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Strategy for Increasing Exports of Pharmaceutical Products

GCP	-	Good Clinical Practices
GDP	-	Gross Domestic Product
GLP	-	Good Laboratory Practices
GSK	-	GlaxoSmithKline
HIV	-	Human immunodeficiency virus
HTS	-	Harmonized Tariff Schedule
ICAR	-	The Indian Council of Agricultural Research
ICH	-	Pharmaceuticals for Human Use
IDMA	-	Indian Drug Manufacturers Association (IDMA)
IEC	-	Independent Ethics Committees
llTs	-	Indian Institutes of Technology
IMRC	-	Indian Medical Research Council,
IP laws	-	Intellectual Property Laws
IPR	-	Intellectual property rights
IRB	-	Institutional Review Boards
ISM	-	Indian System of Medicines
IT	-	Information Technology/Income Tax
L&D	-	Learning & Development
LAC	-	Latin American Companies
M&A	-	Mergers and acquisitions
MCA	-	Medicines Control Agency
MNC	-	Multinational Corporation
MODVAT	-	Modified Value Added Tax
MPCs	-	Multinational Pharmaceutical Companies
NCE	-	New chemical entities (new patented drug)
NDA	-	New drug applications
NDDS	-	New Drug Delivery Systems
NIP	-	Non Infringing Process
NIPER	-	National Institute for Pharmaceutical Education and Research
NITs	-	National Institutes of Technology
NMPB	-	National Medicinal Plants Board
NOC	-	No Objection Certificate
NTB	-	Non-Tariff barrier
OECD	-	Organisation for Economic Cooperation and Development
OTC	-	Over-the-counter drugs (dispensed without prescription)
PKDM	-	Pharmaco Kinetic and Drug Metabolism
R&D	-	Research and development
ROCE	-	Return on Capital Employed
ROW	-	Rest of the World
SEZ	-	Special Economic Zones
SION	-	Standard Input-Output Norms

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Strategy for Increasing Exports of Pharmaceutical Products

SPV	_	Special Purpose Vehicles
TGA	-	Therapeutic Goods Administration
TRIPS	-	Trade-Related Aspects of Intellectual Property Rights
UK MHRA	-	United Kingdom Medicines and Healthcare Products Regulatory Agency
UNICEF	-	United Nations Children's Fund
US FDA	-	United States Food and Drug Administration (FDA)
VC	-	Venture Capital
WTO	-	World Trade Organization

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